



## **31 Business Advisors Earn the Prestigious Certified Exit Planning Advisor (CEPA) Credential**

*Thirty one business advisors from across the United States, Canada and the United Kingdom earned the Certified Exit Planning Advisor (CEPA) credential from the Exit Planning Institute (EPI).*

Chicago, IL, May 30, 2008 --(PR.com)-- Thirty one business advisors from across the United States, Canada and the United Kingdom earned the Certified Exit Planning Advisor (CEPA) credential from the Exit Planning Institute (EPI). These dedicated professionals join an exclusive group of fewer than 100 professionals worldwide who have received this designation.

The April 2008 class of Certified Exit Planning Advisors successfully completed the 4-day CEPA program and 4-hour proctored exam administered at the University of Chicago's Gleacher Center on April 22-25, 2008. The newest class of Certified Exit Planning Advisors received their certificates and award notifications this week. A complete listing of the graduates of the April 2008 CEPA program is presented below.

### **About the CEPA Program**

As the baby boomer generation approaches retirement, one out of two privately held businesses are expected to change hands. This will represent the largest generational transfer of wealth in history. Unfortunately, numerous studies show that business owners are woefully unprepared to harvest the value of the companies they have built over the course of their lifetime. The Certified Exit Planning Advisor program trains advisors on a disciplined process to help business owners ask and answer all of the personal, business, financial, legal and tax questions that involved in successfully exiting from a privately held company.

This innovative educational program was specifically designed for business advisors who work closely with owners of privately held companies. Using an executive MBA style format, the program is designed around a central case study and uses a combination of lectures, group discussions, case studies and individual exercises to introduce participants to concepts and to reinforce skills.

### **Certification Criteria and Process**

Certified Exit Planning Advisors complete a challenging 4 day program that involves approximately 100 hours of pre-course study, 36 hours of class room instruction, and successful completion of a 4 hour proctored examination.

The next CEPA course and examination will be offered at the University of Chicago's Graduate School of Business on November 2-7, 2008. The application deadline for this program is October 2.

### **About The Exit Planning Institute**



The Exit Planning Institute is the premier provider of learning, knowledge, and future-oriented research for exit planning professionals. The Institute delivers innovative learning experiences, performance-enhancing resources, and strategic tools designed to advance the exit planning profession.

The Institute is made up of business brokers, accountants, lawyers, financial advisors, investment bankers, valuation advisors, commercial lenders, insurance advisors, and management consultants in the United States, Canada and the United Kingdom. The common thread that unites these different professionals is their commitment to helping clients successfully exit their companies. More information about the Institute can be found at [www.exit-planning-institute.org](http://www.exit-planning-institute.org).

Recipients of the Certified Exit Planning Advisor designation, April 2008.

Dick Akright, Axiom Solutions  
Steven Allison, S.R. Allison & Associates  
Emmet Apolinario, Sunbelt Business Brokers  
Rick Arthur, 20/20 Business Focus  
Bernie Beller, Viking Pacific  
Tom Caltrider, VR Business Brokers  
Ross Campbell, ESOP Builders  
Jim Cornell, Praxiis  
Thomas Fee, Haefele Flanagan & Co., p.c.  
G. Todd Gervasini, Wakefield Asset Management  
Joe Goldberger, North Shore Legal Associates, LLP  
Robert Hedges, The Robert Hedges Company  
Thomas Krause, Axiom Solutions  
Mike Lissner, Acropolis Investment Management  
Jim Lutes, JD, Lutes & Associates, Inc.  
Jack Lyons, Lyons Solutions  
Timothy McDonald, The Leland Group, Inc.  
Jeffrey Merry, The Business House, Inc.  
Roderick Moe, Roderick C. Moe CPA, PA  
Thomas Picton, Sunbelt Avon & West  
Ron Pullar, Axiom Solutions  
Bob Pullar, Axiom Private Equity  
Bill Quish, Lyons Solutions  
Paul Radford, Coady Filliter  
Lawrence Rutkowski, Praxiis  
Michael Sedlak, MPS Loria Financial Planners  
Dan Shea, Pacific West Exit Planners  
Dan Sieben, Viking Pacific  
Harry Ward, Passdown, LLC  
Frank Washelesky, CPA, Ostrow Reisin Berk & Amrams, Ltd.  
Don Weathers, Anchor Resource Management



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