



1800MedJobs Announces Talent Pipelining Solution to Health Care Employee Shortage

SourceNet, created by 1800MedJobs, creates a just-in-time talent pool of qualified health care professionals for more effective medical staffing.

Orlando, FL, May 05, 2008 --(PR.com)-- America is currently experiencing an extreme shortage of health care workers, with medical facilities struggling to find qualified candidates across the board, including nurse, physical therapist, pharmacist and other positions. 1800MedJobs.com announces a solution to this problem: their new Talent Pipeline Generation system, SourceNet, created by company founder Phil Foti. The system serves as an alternative for medical employers, helping them to avoid turning to expensive recruiting firms or posting unanswered ads on the top job boards.

“From experience, I have learned that most of what the advertising firms do is simply not seen by candidates, making it an unappealing use of funds,” explains Foti. “After working with hospitals, skilled nursing facilities and other employers around the country, I have created a medical staffing program that addresses their recruitment needs affordably.”

Many medical facilities turn to recruiters, paying substantial rates for each hire, or they spend a great deal of money posting ads on job boards that rarely get productive responses, since most health care workers who are not actively seeking a job change are unaware that the job has even been posted. The Talent Pipelining system addresses these problems and reduces by as much as 50 percent the time needed to fill a position. The system is based on the just-in-time manufacturing model that has worked to simplify inventory control for companies around the world.

Talent Pipelining is part of the SourceNet system, wherein 1800MedJobs builds a qualified database of locally relevant health care candidates. They then maintain an active relationship with each of the participating candidates through live phone conversations, newsletters, and other direct-marketing routes. Then, when a position becomes available at a participating health care facility, 1800MedJobs is able to seamlessly recommend a candidate to fill the position. This method saves time, job fulfillment down-time, and money, because no one is paying health care recruiter fees.

“Times are changing, and many people are not keeping up with the newest ways to recruit the best health care staff. Our system works because we don't just fill positions, we build relationships,” adds Foti. “We keep the employers name fresh in the mind of each candidate, so that when something becomes available, they know about it right away. It's a win-win situation for the employee and the employer. We're just the middle man that provides a service to bridge the gap.”

About 1800MedJobs:

1800MedJobs's model is a medical staffing alternative that uses a Talent Pipeline Generation system to help fill positions. The company was founded by Phil Foti, a noted health care consultant and agency owner, who spent 10 years working as a recruiter in the health care field. The Talent Pipeline system offers a 24/7 telephone call center that can reach thousands of qualified medical-staffing candidates



within hours. To learn more about 1800MedJobs, visit the Web site at www.1800MedJobs.com.

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