



Soldier Medic Doubles Monthly Income with Real Estate Business Venture

Dispite several attempts at MLM, Network Marketing and Direct Sales, Wally has always gone back to Real Estate Investing. Wally has mastered Lease Purchase and other creative real estate techniques he learned from his mentor, Claude Diamond.

Killeen, TX, July 04, 2006 --(PR.com)-- Sergeant First Class Wallace B. Carmichael was first introduced to the concept of working from home while stationed in Germany as a Combat Medic. Listen in as he talks about the trials and hardships he has endured over the last 10 years to now where his part time income almost doubles that of his full time active duty pay.

“It has been my dream for many years to have my own business” says Wallace, he prefers Wally. This was the case for two basic reasons. First and foremost and still stands true today, he loves his family and wants to spend as much time as he can with them. Since he is an active duty Army Medic and has been for just over 17 years he has spent more time away from his family than with them.

One day, when he was home with his wife Trayce, they started talking about how little time they had actually been together in, at that time, seven years of marriage. What they realized that day was after taking into account all the deployments, training exercises and schools Wally had been away on, six months here and three months there, they had actually been together just under three years. So basically Trayce was a single mother.

There are many single parents in the world and it is hard enough when that parent is in a place she or he is familiar with, but at that time Wally and Trayce was living in Germany. Trayce is used to being surrounded by family when she is home in Panama City, Panama (Central America). But there she was raising their son alone, worrying about Wally who was away in some other part of the world and missing her family like crazy. It is no wonder the Carmichael's phone bill during those times was never less than \$500 a month.

The second reason Wally was searching for a business compatible with his lifestyle is very simple; he simply wanted a business he could call his own. “I really did not care what kind of business it was, as long as I could call it my own.” So about 10 years ago Wally started looking into and trying various business models. He looking into franchises but there was no way he could afford a franchise and no one was going to finance him while he was already in debt up to his ears. Besides, there was no way he could start such a business while he was constantly traveling the world with the Army.

One day Wally was walking through the Base Exchange (BX) when he was approached by Mike Downey, who Wally later learned was a Military Police Officer (MP) on Active Duty. But this day Mike was out prospecting for “sharp looking” people to recruit into his Amway later Quixtar business. He asked Wally a few “qualifying questions”, a technique Wally would later learn and use often. He got Wally's information and called him a few days later to invite himself over to Wally's house so he could “show the plan”.



“I was very impressed by the business presentation of course and went on to do exactly as he did for 3 years.” Long story short, Wally got deeper in debt purchasing products for his own use. “I needed them anyway” Wally says as he remembers the words of his up-line. The other expense Wally remembers is the tape of the week program. At the end of the three years Wally did have a large team of about 120 IBOs but then of course they all deployed and the team fell apart, not that they were making him money anyway. Wally recalls the biggest check in those three years was \$198.12.

Wally's next business venture was Real Estate investing. “I found a guy, I will refer to CD, on-line who would show me how to do Lease Purchases with other people's property. So I paid him his fee of \$5,000; with my credit card; man was Trayce pissed about that.” Wally, Trayce Dylan his son and Dominic the newest addition to the Carmichael family was just moving into their new Government house in El Paso, TX. They were broke and in debt from his last venture and the cost of the move, and don't forget about Trayce's \$500+ phone calls. “Ya, money was a sore discussion in our house in those days.”

So Wally started this real estate investing course and was being mentored one on one by CD. About 2 months later Wally finally got up the nerve, thanks to Claude, to apply this information and landed a winning deal, it turned out just like CD said it would.

Wally brought home a \$3,000 check and put none of his own money into the deal. Trayce was very impressed and took the money for bills. Then about 3 months after that, Wally landed another deal that not only earned him \$2,500 cash but also \$250 a month for 12 months.

Since then Wally and his family has moved a few more times so business did slow down. In the mean time he reverted back to Direct Sales and Network Marketing.

Wally started a USANA Health Sciences business and 7 months later he found himself just over \$13,000 in debt again.

Other companies Wally has been associated with include Success University and Wealth Masters. While he did make good money from both companies the success was short lived. Wally says the main reason for that is "in order to continue making a great income from MLM and most Network Marketing / Direct Sales programs, you must keep your team motivated and making money too". That is much harder than the leaders make it sound.

Now we come to how Wally ended up earning more monthly part time than he does from his full time Army Pay. Now that he's mastered many creative real estate skills, Wally is starting to mentor others right along side his mentor. So on top of creating his own real estate cash cows, he's sharing his time with others so they can do the same.

For more information about how you can receive one on one mentorship from Wally and his mentor CD, visit: AttractiveResults.com

"Strive for seven figures not for what it will do to your bank account, do it for what it will make of you



along the way" Jeffery Combs.

Wally Carmichael can be reached at:
254 466-3044
carmichaelwb@yahoo.com

###



Contact Information:

SetYourIncome
Wallace Carmichael
254 466-3055
carmichaelwb@yahoo.com
www.AttractiveResults.com

Online Version of Press Release:

You can read the online version of this press release at: <http://www.pr.com/press-release/13363>

News Image:

